

FORMOSA CHEMICALS & FIBRE CORPORATION

1H2019 Investor Presentation

FCFC



AUG 30, 2019

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Consolidated Financial Performance

(In NT\$ billions

except per share amounts)

	<u>1H 2019</u>	<u>1H 2018</u>	<u>HoH</u>	<u>2Q 2019</u>	<u>1Q 2019</u>	<u>QoQ</u>
Sales Revenue	173.3	198.7	-12.8%	81.9	91.4	-10.4%
COGS	(151.7)	(168.8)		(72.9)	(78.8)	
Gross Profits	21.6	29.9	-27.8%	9.0	12.6	-0.28%
Gross Margin	12.5%	15.0%		11.0%	13.7%	
Operation Expense	(7.8)	(7.3)		(3.8)	(4.0)	
Operation Income	13.8	22.6	-38.9%	5.2	8.6	-39.5%
Operating Margin	8.0%	11.3%		6.3%	9.4%	
Total non-operating income and expenses	6.5	13.3	-51.1%	4.3	2.2	95.5%
Profit Before Tax	20.3	35.9	-43.5%	9.5	10.8	-12.0%
Net Income	16.9	30.6	-44.8%	7.7	9.2	-16.3%
Net Profit Margin	9.8%	15.4%		9.4%	10.1%	
EPS(NT Dollar)*	2.45	4.67		0.99	1.46	

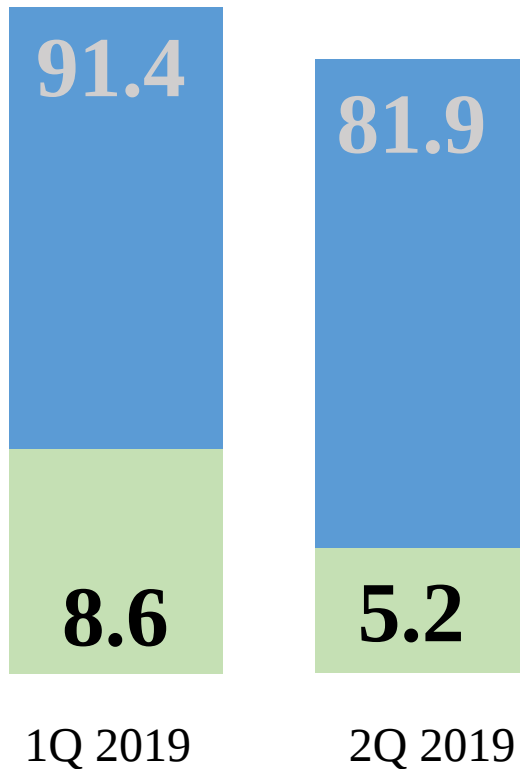
*Profit attributable to common shareholders of the parent



Change in Consolidated Revenue –QoQ

(In NT\$ billions)

- Sales Revenue
- Operation Income



Consolidated revenue decreased 9.5 bn in 2Q2019 compared with 1Q2019, representing 10.4% decline rate.

■ **Volume variance-8.94bn:**

An unfavorable volume variance in 2Q 2019 is due to explosion incident at ARO-3 and periodic inspections of our two major plants.

■ **Price variance-0.56bn:**

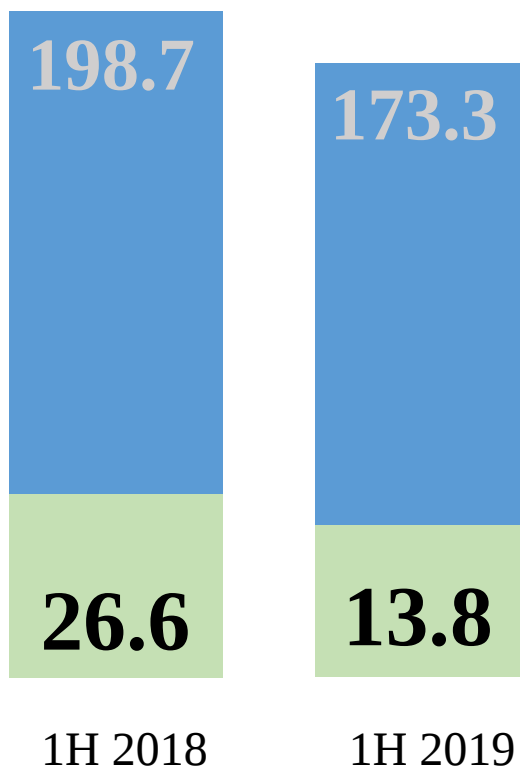
Price falling in 2Q 2019 result from the low-level of confidence in the market and the severe pollution inspection enforced by the China government.



Change in Consolidated Revenue –YoY

(In NT\$ billions)

- Sales Revenue
- Operation Income



Consolidated revenue decreased 25.4 bn in 1H2019 compared with 1H2018, representing 12.8% decline rate.

■ Volume variance-8.92 bn

Commencement periodic inspection for three of our plants and the explosion incident at ARO-3 had caused volume to drop during 1H2019.

■ Price variance -16.48 bn

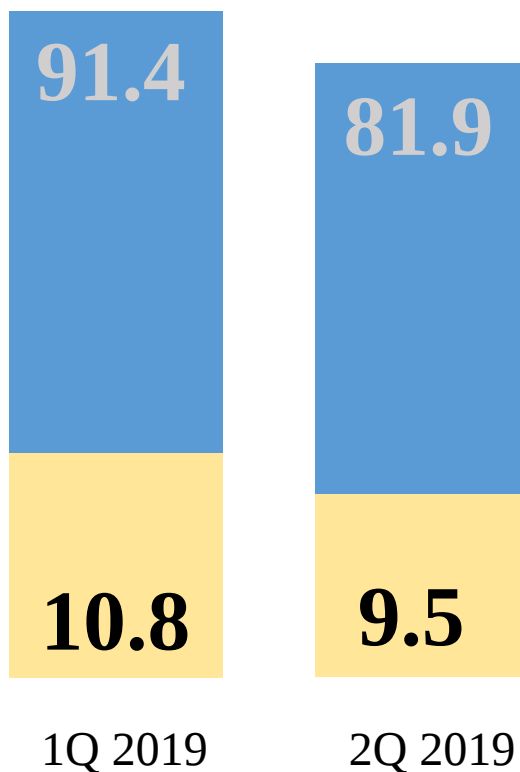
The US-China trade dispute weaken the demand of global market and threaten the price of petrochemicals and plastics products.



Change in Profit Before Tax - QoQ

(In NT\$ billions)

- Sales Revenue
- Profit Before Tax



Profit Before Tax decreased 13 bn in 2Q2019 compared with the previous quarter, representing 12% decline rate.

■ Operating income decreased -3.4 bn

Facing the tense trade relations between US and China and large-scale production of petrochemical from China, the petrochemical price volatility expanded. Moreover, the ARO-3 explosion incident and periodic inspections schedule cut profits in 2Q 2019.

■ Non-Operating income increased 2.1 bn

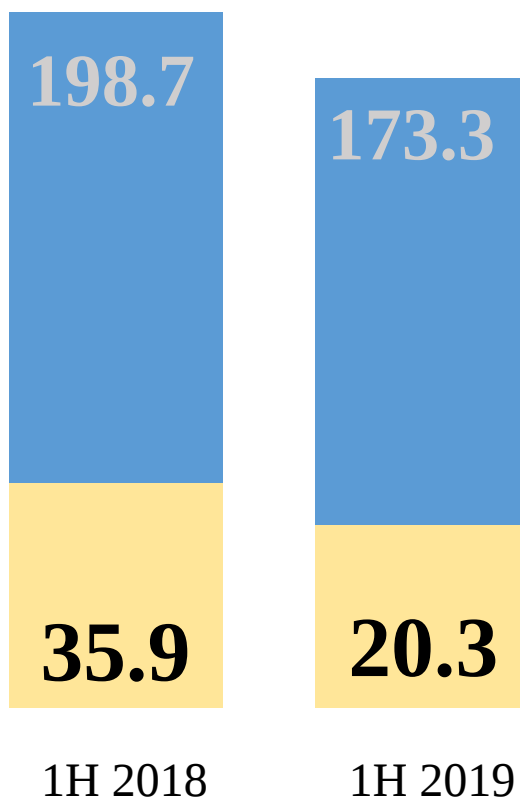
- 1.Cash dividend increased 1.9 bn.
- 2.Equity income increased 0.4 bn.
- 3.Exchange gain decreased 0.2 bn.



Change in Profit Before Tax - YoY

(In NT\$ billions)

- Sales Revenue
- Profit Before Tax



Profit Before Tax decreased 15.6 bn in 1H 2019 compared with 1H2018, representing 43.5% decline rate.

■ **Operating income decreased 8.8 bn**

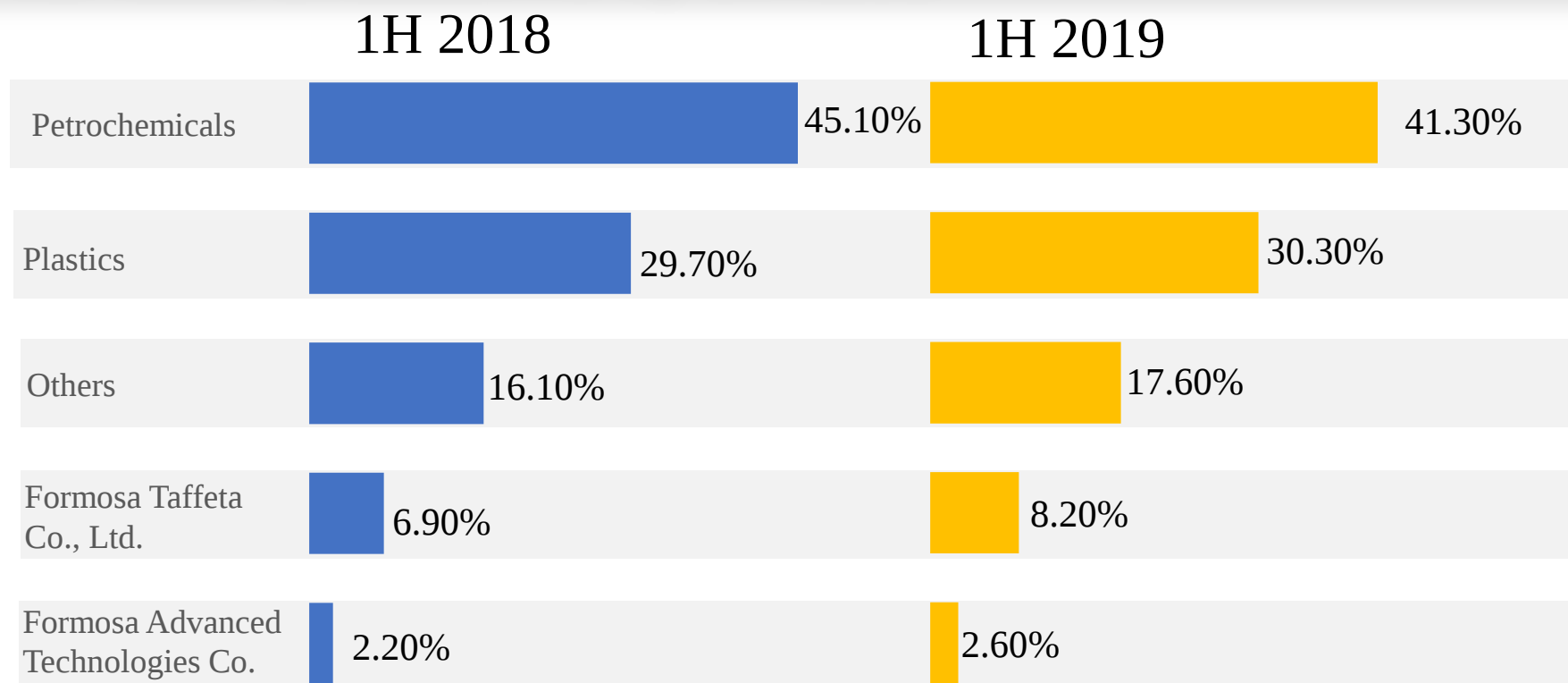
Operating income decreased in 1H2019 caused by downward pressures on oil price, large-scale production of petrochemical from China and ARO-3 explosion incident.

■ **Non-Operating income decreased 6.7bn**

1. Equity income decreased 6.4 bn.
2. Gain on sales of land decreased 0.8 bn.
3. Exchange gain decreased 0.2 bn.
4. Cash dividend increased 0.6 bn.



Revenue Breakdown by Division



■ Petrochemical :

Petrochemical revenue account for 41.3%, which was 71.59 bn in 1H2019. The ARO-3 explosion incident and decline price and volume of PX、SM and PHENOL were the main factor to the falling revenue in 1H2019.

■ **Plastics:** Under the impact of trade war, sales revenue decreased 6.5 bn in 2019 HoH.

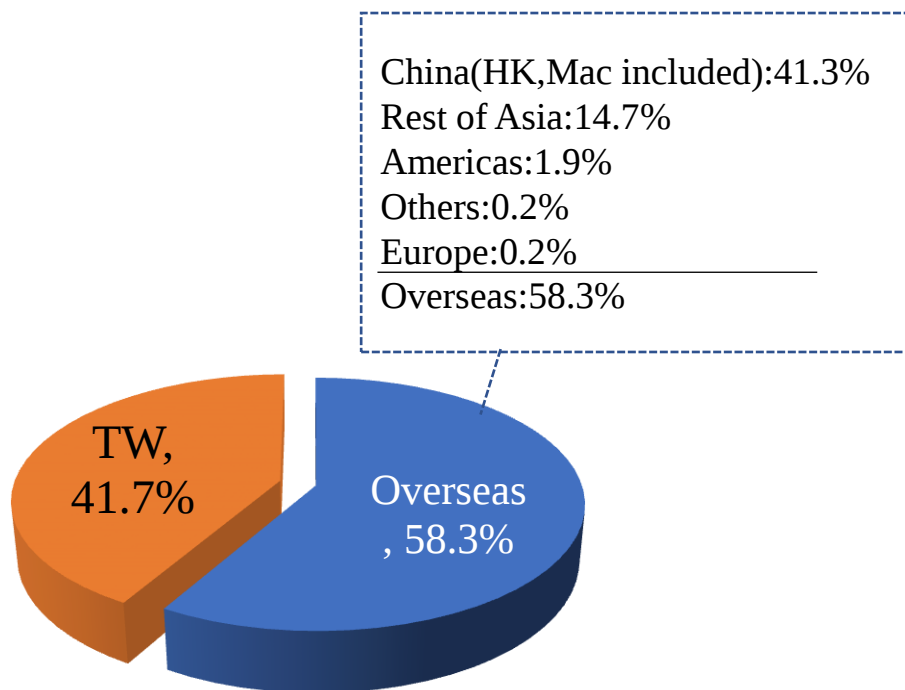
■ **Petrochemical and plastics products remains to be the main contributors to the revenue ,which accounted for 71.6% of consolidated revenue in 1H 2019.**



Revenue Breakdown by Geography

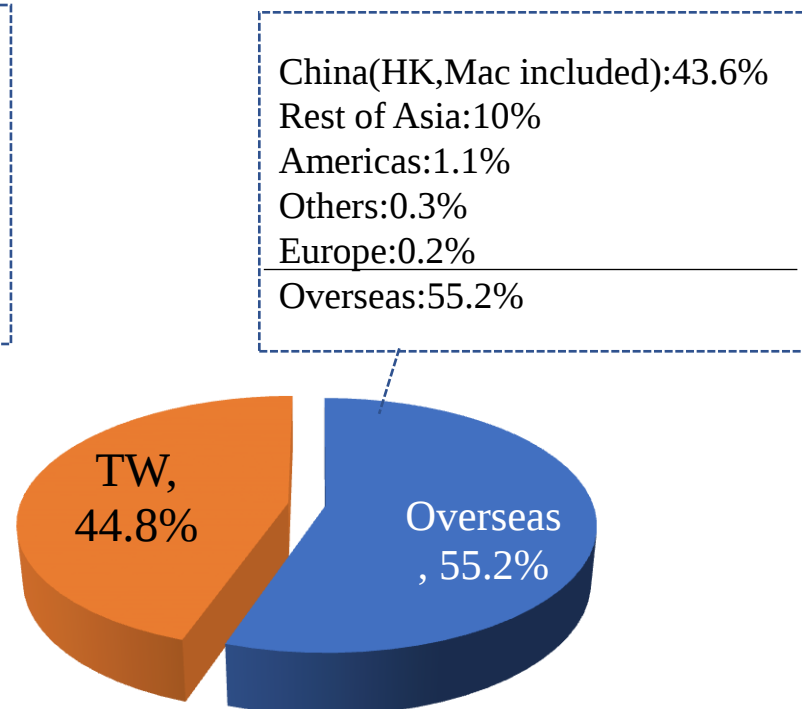
1H 2018

Sales Revenue: NT\$198.7 billion



1H 2019

Sales Revenue: NT\$173.3 billion

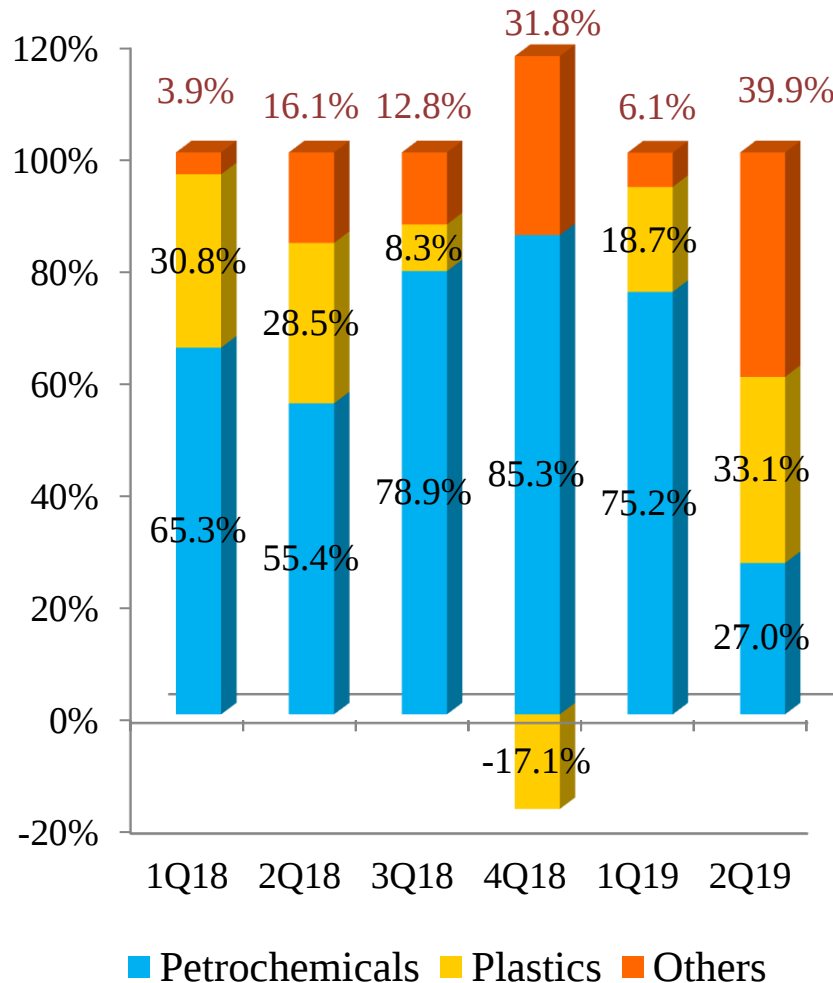


- China(Hong Kong and Macau included) is still our primary market and account for 41.3% in 1H 2018 and 43.6% in 1H 2019 of total sales respectively.

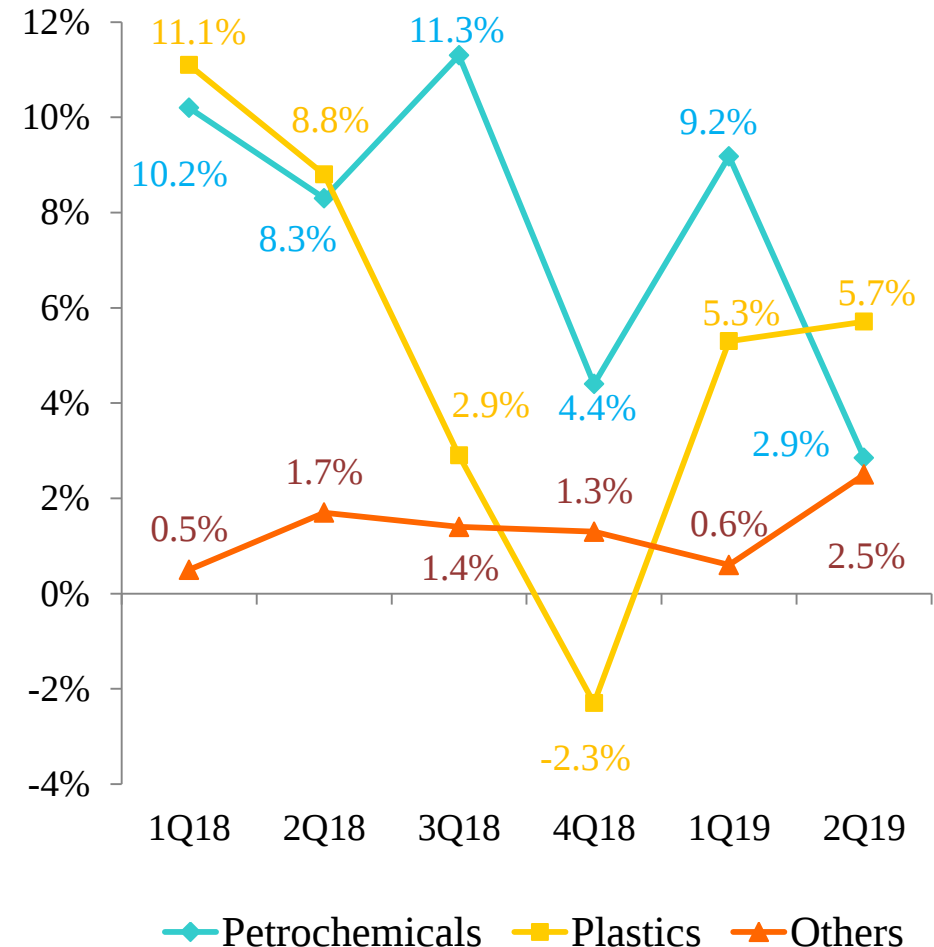


Operating Profits Breakdown by Division

Operating Profit %

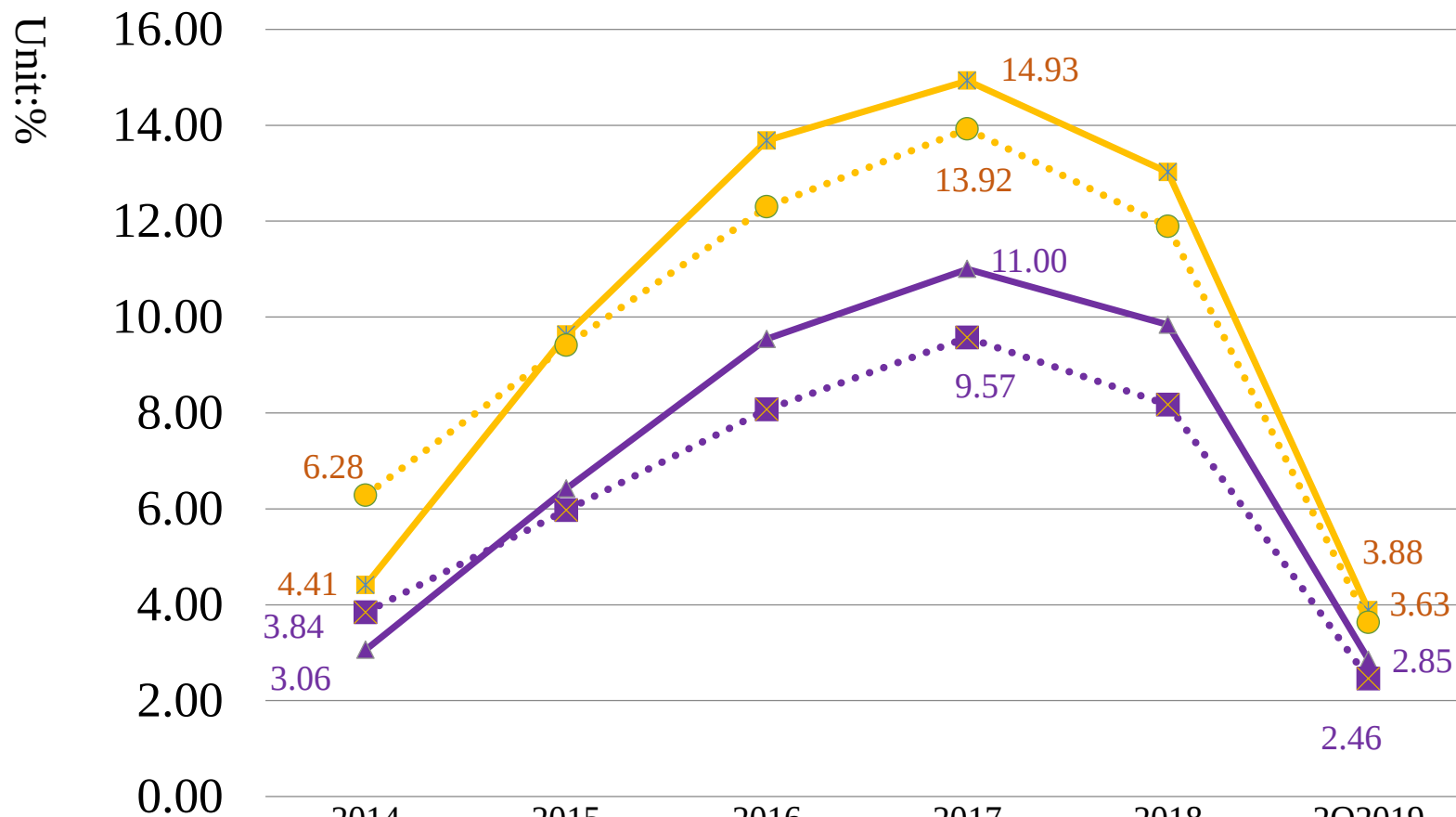


% change in Operating Margin





Financial Highlight - Profitability Ratios



ROA(%)

FCFC

Benchmark

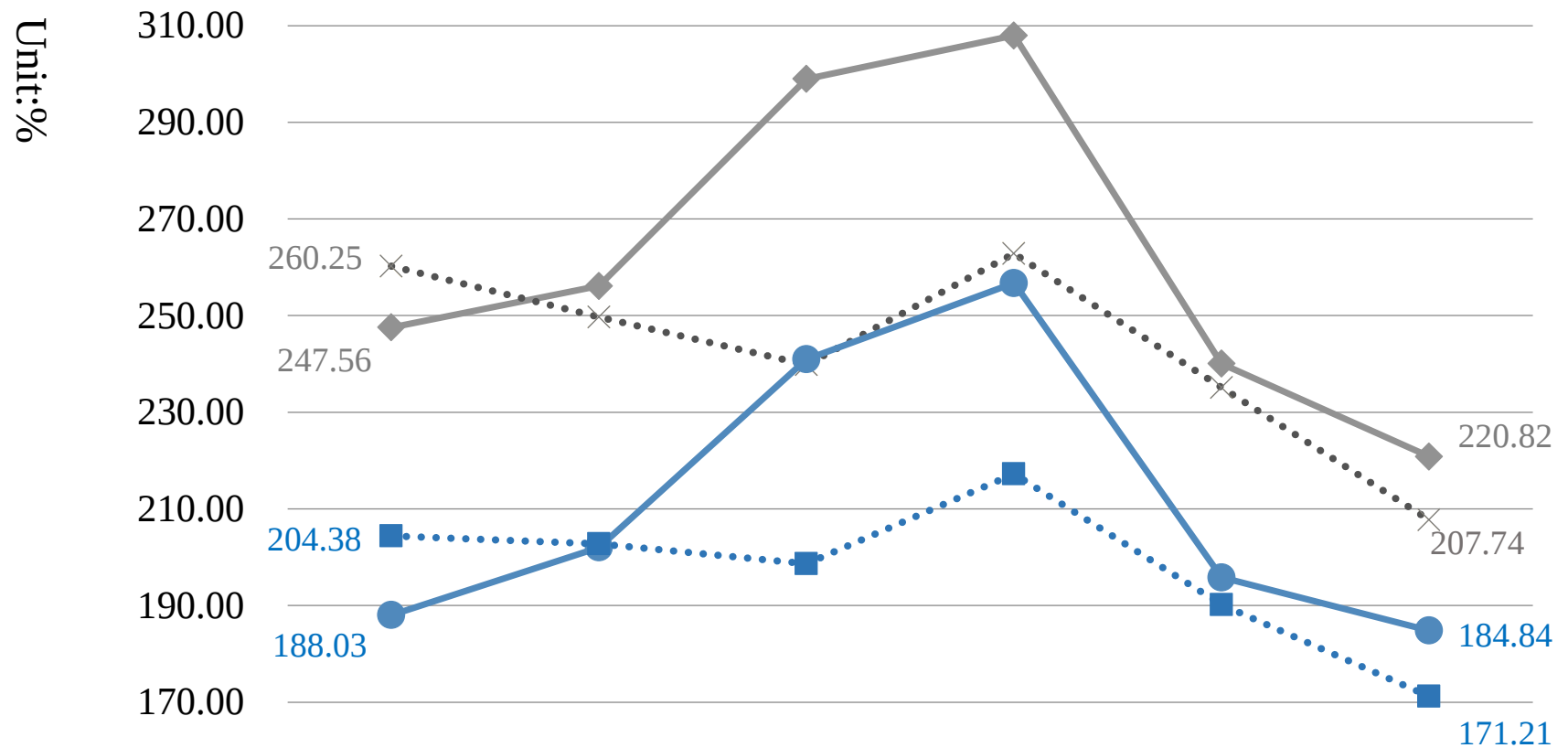
ROE(%)

FCFC

Benchmark



Financial Highlight - Liquidity Ratios



Current Ratio(%)

—◆— FCFC
···×··· Benchmark

2014

2015

2016

2017

2018

2Q2019

247.56

256.13

298.96

307.96

240.04

220.82

260.25

249.72

239.83

262.81

235.1

207.74

Acid Test(%)

—●— FCFC
···■··· Benchmark

188.03

202.01

240.96

256.72

195.82

184.84

204.38

202.79

198.67

217.22

190.19

171.21



Capacity Expansion Plans

► China(Ningbo)

MX/PIA

Capacity:
Addition
135 KT/200 KT
Completion date:2020/Q2

Phenol/Acetone

Capacity:
Current 300 KT/185KT
Addition 100KT/ 61KT
Completion date:2020/Q2

PTA

Capacity:
Current 1,200 KT
Addition 1,500 KT
Completion date:2022/Q1

ABS

Capacity:
Current 500 KT
Addition 250 KT
Completion date:2021/Q4



Q&A

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